



The backbone to a reliable network

VERTEBRAL SIGNS WHOLE OF GOVERNMENT ICT CONTRACT

Vertebral recently signed a whole of Government Information and Communications Technologies Agreement.

A four year contract starting in March 2009 through to March 2012. This agreement means that any Government agency within Australia will be able to source hardware, software and services through Vertebral.

Areas of ICT covered by this agreement include:

- Hardware Maintenance Services
- Development Services
- Software Support Services
- Professional Services
- Data Management
- Telecommunications
- Web Services
- Managed Services
- Systems Integration Services
- Major Project Systems Integration Services
- Project Management Services
- Change Management Services
- Knowledge Transfer Services
- Whole of Government Requirements

Whilst Vertebral is not the only company to sign this agreement, it remains a lucrative deal for both parties.

The Government benefits include:

- Reduce the total cost of ICT and enable services to be delivered at lower cost.
- Identify opportunities for the NSW Government to concentrate (volume) purchases.
- Simplify procurement processes for suppliers and agencies.
- Improve supplier performance and evaluation.
- Increase sharing of supplier performance information amongst agencies.
- Improve opportunities for small and medium sized enterprises providing ICT Services.
- Standardise contract terms & conditions

Vertebral's first response to the tender was in June 2008. Passing all weighting requirements, customer references and other due diligence processes.

This agreement highlights Vertebral's commitment to becoming a sound and stable company and a well-known competitor in the IT Industry.

Vertebral Solutions is the IT services expert for Australia's SMB (under 250 seats) market. Founded in 2002, it is a fast-growing, privately owned Australian company. Customers include Elderslie Finance Corporation Ltd, Suba Engineering Pty Ltd, Joyce Foam Products Pty Ltd, Elamond Homes Pty Ltd and Eleventh House Pty Ltd.

With a specialised, highly trained team of consultants and engineers, Vertebral has a practical and easy to understand approach to meeting the needs of SMB clients by providing innovative solutions and ongoing investment protection.

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