



*The backbone to a reliable network*



# VERTEBRAL SOLUTIONS IT SERVICES EXPERT FOR SMBs

## » Vertebral makes IT simple for SMBs

"The Vertebral team are responsive and communicate in lay terms regarding IT solutions and issues. They are very knowledgeable and have been instrumental during a difficult time where we were required to move offices twice during the space of two months."

Karen Galasso, General Manager, Eleventh House

Vertebral Solutions (Vertebral) focuses exclusively on IT services for Australia's small to medium (SMB) businesses. As a small, privately-owned Australian business ourselves, we understand the needs of the SMB market and know how to deliver outstanding results for your business.

With Vertebral, you get smart advice from IT experts who talk your language – we cut through the technical jargon to give you no-nonsense information that makes sound business sense.

## All the IT services you need

You can expect the full range of IT services and support tailored to meet the specific needs of your business and your budget, including:

- Telephony services
- Internet communications and security
- Network planning, design, implementation and management
- Project management and pre-sales
- Helpdesk, remote and on-site support
- High level technical consultancy
- Hardware and software procurement

## » A proven track record

"The Vertebral team are always on call to help us – they are responsive and quick to fix any issues as they arise. They provide quality advice and support and we look forward to continuing to work with them in the future."

Fraser Vickers, Director, SailCorp Yacht Charters

Our customers include some of Australia's leading SMBs from diverse industry sectors. Elderslie Finance Corporation Ltd, Suba Engineering Pty Ltd, Joyce Foam Products Pty Ltd, Elamond Homes Pty Ltd and recruitment specialist Eleventh House Pty Ltd are just some of the companies who choose Vertebral for IT services.

A fast-growing company, since Vertebral began in 2002 it has successfully delivered more than 100 major IT projects and is now recognised as the trusted name in IT services for SMBs.

"Vertebral are very helpful with advice and service. We are moving premises soon and I am relaxed about the new computer and telephone set up as I know the Vertebral team will be there to make sure it all runs smoothly."

Belinda Smith, Director,  
PJC Sportsturf

## Your expert IT team

The Vertebral team are highly trained, certified in the latest technologies and active in the continuous testing of IT solutions. Our experience and knowledge assures you get specialised advice and quality results in all areas of IT to maximise your return on investment.

Vertebral acts as a seamless extension to your business, providing on-site support, evaluation, troubleshooting, training and mentoring as needed. We are 100% focused on delivering customer satisfaction through excellence in service, advice and follow-up.

## We partner with top IT vendors

Our certification with a range of the top vendors means you are assured the choice of quality solutions from a team who always know the best of what is available, thanks to their continual training across multiple technology platforms.

Current partners include:

- Microsoft
- IBM
- Cisco
- Sophos
- Hewlett-Packard
- Symantec
- Linksys
- Telstra



## Flexible approach delivers quick ROI

"Vertebral have given us a fast, secure internet connection which has streamlined our business operations. We recommend Vertebral to any other SMBs looking for an IT supplier."

Brooke Coslovich, Accounts  
Manager, BNP Securities

A flexible approach from an agile team who treat your business with the importance it deserves is what you can expect from Vertebral. We listen to your needs, assess your IT environment and tailor our products and services to give you the most cost effective options to meet your business objectives.

Vertebral offers SMBs the same level of service and technical expertise as a large systems integrator but with the advantage of flexible rates to protect your business and ensure a rapid return on investment.

## Get in touch

For friendly, professional IT advice from experts who talk your language, call or email the Vertebral team today.

Phone: 1300 VOIPME (864 763) or 02 9743 9490

Email: [info@vertebral.com.au](mailto:info@vertebral.com.au)

Vertebral Solutions is the IT services expert for Australia's SMB (under 250 seats) market. Founded in 2002, it is a fast-growing, privately owned Australian company. Customers include Elderslie Finance Corporation Ltd, Suba Engineering Pty Ltd, Joyce Foam Products Pty Ltd, Elamond Homes Pty Ltd and Eleventh House Pty Ltd.

With a specialised, highly trained team of consultants and engineers, Vertebral has a practical and easy to understand approach to meeting the needs of SMB clients by providing innovative solutions and ongoing investment protection.